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# ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> ad buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

			-		J
Cand	idate/Issue	_A	FSCME		
candi	t Dates (if one folder is used per date, a separate checklist must be leted for each flight)		9/4/12-	9/9/12	
					<u>Initials</u>
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17	")	Dat	e: <u>8/3</u> 0/	ie <u>le</u>
2.	Original contract showing requested time (when available)		Dat	e: <u>8/30</u> /	1x de
3.	Updated contracts as order changes.		Dat	e: <u>9/4/</u> /	<u>2</u> &
4	Invoice of schedule as actually broadcas including amount of rebates given (exact date, time, class of time and amount	t, t		<sup>4</sup> 9/18/1	e &
	for each rebate), if any		Date	₴:	<u></u>
			Checklist Co	ompleted:	
		Ву:			
		Date:			
	,				

NAB Form PB-17 Issues

# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:				Date:		
Wis	UtV- MIKW			6/30/12			
I, Dennis Hagger by do hereby request station time concerning the following issue:							
BII	win For Fe	na be					
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times pei Week	r Number of Weeks		
				,			
Total Charges: \$48,100 (62055)							
This broadcast time will be used by:							
Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"							
	Yes			□ No			

NAB Form PB-17 Issues

For programming that "communicates a message relating to any political matter of national
importance," list the name of the legally qualified candidate(s) the programming refers to, the
office(s) being sought and the date(s) of the election(s) (if applicable):

Tammy Baldwi	n to US	Senate		
For programming that "commu importance," attach Agreed Up	on Schedule (Page	3)		
I represent that the payment fo	r the above describe	ed broadcast time ha	us been furnished by:	
Tours , v		J.C. L 1		
and you are authorized to annot furnishing the payment, if other a corporation;	than an individual	person, is:		
The names, offices, and address agents of the entity are named by	ses of the chief exec	outive officers, direc	stors, and/or authorized	10 workers
THIS STATION DOES NOT D OF RACE OR ETHNICITY IN	ISCRIMINATE O	R PERMIT DISCR	IMINATION ON THE BASIS	
I agree to indemnify and hold hare reasonable attorney's fees, that ma advertisement(s). For the abovestranscript, or tape, which will be before the time of the scheduled	y ensue from the br stated broadcast(s) delivered to the s	coadcast of the abov ), I also agree to pr	e-requested	
*/27/232	ENED BY ISS	SUE ADVERT.	<b>ISER</b> 787- 3322	
	Signature IED BY STAT		ntact Phone Number	
Accepted	_	ted in Part	Rejected	
Signature  Copyright © 2011 by the National Association		ted Name	Title	

Alt Order #

Advertiser Ref

Contract / Revision



And:

Adelstein/Liston Attention: CANDY KYLE 222 West Ontario Suite 600 Chicago, IL 60610

CONTRACT

	Contract / Revision		Alt Order	<u>#</u>
	947798	1	0630071	5
Product				
AFSCME/TAMMY BALI	OWIN			
Contract Dates	Estimate #			
09/04/12 - 09/09/12	3194			
<u>Advertiser</u>			Original Date	e / Revision
AFSCME			08/30/12	/ 08/30/12
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broado	cast	Cash
	Station	Accou	nt Executive	Sales Office
	WISN	Rob O	bringer	HRP - Chicago
	Special Hand	ling		
	Do Not Mail			
	Demographic			
	Households			
		T		Total Ratings
				281.50
	IDB#	Advert	iser Code	Product Code

Agency Ref

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days	Length Week	Rate Rtn TypeSpots	Amount
N 1 WISN 09/04/12 09/09/12 News M-F 5a	5-6A	:30	NM 3	\$750.00
Start Date End Date Weekdays Spots/Week	Rate Rating			,
Week: 09/03/12 09/09/12 -TWTF 3	\$250.00 2.80			
N 2 WISN 09/04/12 09/09/12 News M-F 6a	6-7A	:30	NM 4	\$4,000.00
Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12 -TWTF 4	<u>Rate Rating</u> \$1,000.00 4.10			
N 3 WISN 09/04/12 09/09/12 News M-F 430a Start Date End Date Weekdays Spots/Week	430-5a Rate Rating	:30	NM 4	\$400.00
Week: 09/03/12	\$100.00 1.20			
N 4 WISN 09/04/12 09/09/12 Sa 458-6a	456-6AM	:30	NM 1	\$200.00
Start Date End Date Weekdays Spots/Week	Rate Rating	.50	14141	\$200.00
Week: 09/03/12 09/09/121- 1	\$200.00 2.10			
N 5 WISN 09/04/12 09/09/12 Sat GMA	6-7a	:30	NM 1	\$300.00
Start Date End Date Weekdays Spots/Week	Rate Rating			*******
Week: 09/03/12 09/09/121- 1	\$300.00 2.10			
N 6 WISN 09/04/12 09/09/12 News Sat 7-9a	7-9am	:30	NM 2	\$700.00
Start Date         End Date         Weekdays         Spots/Week           Week:         09/03/12         09/09/12        2-         2	<u>Rate</u> <u>Rating</u> \$350.00 3.00			
N 7 WISN 09/04/12 09/09/12 Su 458-6a				
Start Date End Date Weekdays Spots/Week	458-6AM <u>Rate</u> <u>Rating</u>	:30	NM 1	\$150.00
Week: 09/03/12 09/09/121 1	\$150.00 1.90			
N 8 WISN 09/04/12 09/09/12 Sun GMA	6-7a	:30	NM 1	\$250.00
Start Date End Date Weekdays Spots/Week	Rate Rating	.00	14101	Ψ250.00
Week: 09/03/12 09/09/121 1	\$250.00 2.70			
N 9 WISN 09/04/12 09/09/12 News Sun 7-9a	7-9am	:30	NM 2	\$700.00
Start Date End Date Weekdays Spots/Week	Rate Rating			4.00.00
Week: 09/03/12 09/09/122 2	\$350.00 3.50			
N 10 WISN 09/04/12 09/09/12 Sun 9-930A	9-930A	:30	NM 1	\$250.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	<u>Rate</u> <u>Rating</u> \$250.00 1.80			
N 11 WISN 09/04/12 09/09/12 This Week With George Ste	ep930-1030am	:30	NM 1	\$650.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



26 WISN 09/04/12

27 WISN 09/04/12

Week: 09/03/12

Start Date

Start Date

09/09/12

09/09/12

End Date

09/09/12

End Date

Late News SU 1030PM

Spots/Week

1

Spots/Week

<u>Weekdays</u>

Weekdays

Nightline

Contract / Revision Alt Order # 947798 06300715

Contract Dates Product Estimate# 09/04/12 - 09/09/12 AFSCME/TAMMY BALD 3194

Advertiser Original Date / Revision **AFSCME** 08/30/12 / 08/30/12

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12        1         1	<u>Rate</u> <u>Rating</u> \$650.00 2.90			
N 12 WISN 09/04/12 09/09/12 LIVE WITH KELLY!  Start Date End Date Weekdays Spots/Week  Week: 09/03/12 09/09/12 -TWTF 4	9-10am  Rate Rating \$750.00 4.30	:30	NM 4	\$3,000.00
N 13 WISN 09/04/12 09/09/12 The View <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	10-11am <u>Rate</u> <u>Rating</u> \$750.00 3.60	:30	NM	\$3,000.00
N 14 WISN 09/04/12 09/09/12 11A-12N LTC 9/07  Start Date	11-12pm <u>Rate</u> <u>Rating</u> \$150.00 1.90	:30	NM	\$600.00
N 15 WISN 09/04/12 09/09/12 THE CHEW <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	12P-1P <u>Rate</u> <u>Rating</u> \$350.00 2.00	:30	NM 4	\$1,400.00
N 16 WISN 09/04/12 09/09/12 3-4p <u>Start Date</u>	3-4p <u>Rate</u> <u>Rating</u> \$500.00 3.40	:30	NM 4	\$2,000.00
N 17 WISN 09/04/12 09/09/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	4P-5P <u>Rate</u> <u>Rating</u> \$500.00 3.80	:30	NM 4	\$2,000.00
N 18 WISN 09/04/12 09/09/12 News M-F 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	5-530pm <u>Rate</u> <u>Rating</u> \$800.00 6.40	:30	NM 4	\$3,200.00
N 19 WISN 09/04/12 09/09/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	6-630pm <u>Rate</u> <u>Rating</u> \$1,500.00 7.40	:30	NM 4	\$6,000.00
N 20 WISN 09/04/12 09/09/12 News Sa 6p-630p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121- 1	6-630pm <u>Rate</u> <u>Rating</u> \$750.00 5.10	:30	<b>NM</b> 1	\$750.00
N 21 WISN 09/04/12 09/09/12 News Sun 530pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	530-6p <u>Rate</u> <u>Rating</u> \$400.00 2.80	:30	NM 1	\$400.00
N 22 WISN 09/04/12 09/09/12 BIG 12 SPORTS SATURDA  Start Date	N630-7p, 6-630p <u>Rate Rating</u> \$750.00 5.50	:30	NM 1	\$750.00
N 23 WISN 09/04/12 09/09/12 Late News 10PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	10-1030p <u>Rate</u> <u>Rating</u> \$1,800.00 7.30	:30	NM 4	\$7,200.00
N 24 WISN 09/04/12 09/09/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TWTF 4	1030p-11p <u>Rate</u> <u>Rating</u> \$1,000.00 4.30	:30	NM 4	\$4,000.00
N 25 WISN 09/04/12 09/09/12 Late News 10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	10p-1030p <u>Rate</u> <u>Rating</u> \$1,500.00 7.00	:30	NM 1	\$1,500.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Rate Rating

Rating

7.30

:30

:30

NM

NM

\$850.00

\$2,000.00

1030p-11p

11p-1130p

Rate

\$850.00

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on confracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Alt Order #



	947798 / 06300715	
Contract Dates	Product Estimate #	
09/04/12 - 09/09/12	AFSCME/TAMMY BALD 3194	
Advertiser	Original Date / Revision	
AFSCME	08/30/12 / 08/30/12	

Contract / Revision

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn Type S	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 09/03/12         09/09/12         -TwTF         4	<u>Rate</u> <u>Rating</u> \$500.00 2.40				
N 28 WISN 09/04/12 09/09/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	1130-1230a <u>Rate</u> <u>Rating</u> \$200.00 1.60	:30	NM	4	\$800.00
N 29 WISN 09/04/12 09/09/12 Upfront <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	11-1130p <u>Rate</u> <u>Rating</u> \$200.00 2.40	:30	NM	1	\$200.00
N 30 WISN 09/04/12       09/09/12 Brothers Sisters         Start Date       End Date       Weekdays       Spots/Week         Week: 09/03/12       09/09/12      1       1	1130p-1230a <u>Rate</u> <u>Rating</u> \$100.00 1.70	:30	NM	1	\$100.00
		Totals	281.50	76	\$48,100.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/09/12	76	\$48,100.00	\$40,885.00
Totals	76	\$48,100.00	\$40,885.00

Signature:	Date:	
_		

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise

### **TERMS AND STANDARD CONDITIONS** FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. **BILLING AND PAYMENTS**

- Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

#### 2. **TERMINATION**

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### **OMISSION OF BROADCAST**

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain necessary to enable the station to comply with the communications Act of 1954, as amended, to satisfy the reasonable access and/or equal opportunity requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. **PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### **FIXED RATE PURCHASES** 5.

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

#### 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. **CONSEQUENTIAL DAMAGES**

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### GENERAL 9.

Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the (a)

face hereof.

- (b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in connection with broadcasts except after its prior approval.
- (c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency falls to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

## CONTRACT



WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Adelstein/Liston Attention: CANDY KYLE 222 West Ontario Suite 600 Chicago, IL 60610

	Contract / Re	<u>vision</u>	Alt Orde	<u>r#</u>
	947798	1	063007	15
Product				
AFSCME/TAMMY BALDW	'IN			
Contract Dates	Estimate #			
09/04/12 - 09/09/12	3194			
Advertiser			Original Da	te / Revision
AFSCME			09/06/12	/ 09/06/12
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broado	ast	Cash
	Station	Accour	nt Executive	Sales Office
	WISN	Rob O	oringer	HRP - Chicago
	Special Hand	ling		
	Do Not Mail			
	Demographic			
	Households			
				Total Ratings
				281.50
	IDB#	Advert	ser Code	Product Code
	Agency Ref		Advertis	er Ref

Spots/ \*Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Rtn Type Spots Amount WISN 09/04/12 09/09/12 News M-F 5a 5-6A :30 NM \$750.00 Start Date **End Date Weekdays** Spots/Week Rate Rating Week: 09/03/12 09/09/12 -TWTF--\$250.00 2.80 WISN 09/04/12 09/09/12 News M-F 6a 6-7A :30 NM 4 \$4,000.00 Start Date End Date Spots/Week Weekdays Rate Rating Week: 09/03/12 09/09/12 -TWTF--\$1,000.00 WISN 09/04/12 09/09/12 News M-F 430a 430-5a :30 NM \$400.00 Start Date **End Date** <u>Weekdays</u> Spots/Week Rate Rating Week: 09/03/12 09/09/12 -TWTF--\$100.00 1.20 WISN 09/04/12 09/09/12 Sa 458-6a 456-6AM :30 NM \$200.00 Start Date **End Date** <u>Weekdays</u> Spots/Week Rate Rating Week: 09/03/12 09/09/12 \$200.00 2.10 WISN 09/04/12 09/09/12 Sat GMA 6-7a :30 NM 1 \$300.00 Start Date End Date Spots/Week Weekdays Rate Rating Week: 09/03/12 09/09/12 ----1-1 \$300,00 2.10 WISN 09/04/12 09/09/12 News Sat 7-9a 7-9am :30 NM 2 \$700.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 09/03/12 09/09/12 --2-2 \$350.00 3.00 WISN 09/04/12 09/09/12 Su 458-6a 458-6AM :30 NM \$150.00 End Date Weekdays Start Date Spots/Week Rate Rating Week: 09/03/12 09/09/12 ----1 1 \$150.00 1.90 WISN 09/04/12 09/09/12 Sun GMA :30 NM \$250.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 09/03/12 09/09/12 \$250.00 2.70 WISN 09/04/12 09/09/12 News Sun 7-9a 7-9am :30 NM \$700.00 Start Date End Date **Weekdays** Spots/Week Rate Rating Week: 09/03/12 09/09/12 **---**-2 2 \$350.00 3.50 10 WISN 09/04/12 09/09/12 Sun 9-930A 9-930A :30 NM \$250.00 Start Date End Date Weekdays 1 4 1 Spots/Week Rate Rating Week: 09/03/12 09/09/12 ----1 This Week With George Step930-1030am 11 WISN 09/04/12 09/09/12 :30 NM \$650.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



Contract / Revision Alt Order # 06300715 947798

Contract Dates Product Estimate # 09/04/12 - 09/09/12 AFSCME/TAMMY BALD 3194

<u>Advertiser</u> Original Date / Revision 09/06/12 / 09/06/12 **AFSCME** 

			Spots/			
*Line Ch Start Date End Date Description	Start/End T	ime Day	s Length Week	Rate Rtn Types	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	<u>Rate</u> \$650.00	Rating 2.90				
12 WISN 09/04/12 09/09/12 LIVE WITH KELLY!  Start Date	9-10am <u>Rate</u> \$750.00	Rating 4.30	:30	NM	4	\$3,000.00
13 WISN 09/04/12 09/09/12 The View  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/12 -TwTF 4	10-11am <u>Rate</u> \$750.00	Rating 3.60	:30	NM	4	\$3,000.00
14 WISN 09/04/12 09/09/12 11A-12N LTC 9/07  Start Date	11-12pm <u>Rate</u> \$150.00	Rating 1.90	:30	NM	4	\$600.00
15 WISN 09/04/12 09/09/12 THE CHEW <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	12P-1P <u>Rate</u> \$350.00	Rating 2.00	:30	NM	4	\$1,400.00
16 WISN 09/04/12 09/09/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	3-4p <u>Rate</u> \$500.00	Rating 3.40	:30	NM	4	\$2,000.00
17 WISN 09/04/12 09/09/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	4P-5P <u>Rate</u> \$500.00	Rating 3.80	:30	NM	4	\$2,000.00
18 WISN 09/04/12 09/09/12 News M-F 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TWTF 4	5-530pm <u>Rate</u> \$800.00	Rating 6.40	:30	NM	4	\$3,200.00
19 WISN 09/04/12 09/09/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/12 -TwTF 4	6-630pm <u>Rate</u> \$1,500.00	Rating 7.40	:30	NM	4	\$6,000.00
N 20 WISN 09/04/12 09/09/12 News Sa 6p-630p  Start Date End Date Weekdays Spots/Week Week: 09/03/12 09/09/121- 1	6-630pm <u>Rate</u> \$750.00	Rating 5.10	:30	NM	1	\$750.00
Spot Ch Date Range Description  1 WISN 09/03/12-09/09/12 News Sa 6p-630p See MG 20.2	Start/End Ti 6-630pm			Rate Rtg Type \$750.00 5.10 NM		
2 WISN 09/08/12-09/08/12 BIG 12 SPORTS SATURD  (f) MG for 20.1 09/08	A Y630-7p, 6-6	3Up	Sa :30 \$	\$750.00 5.10 NM		
21 WISN 09/04/12 09/09/12 News Sun 530pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	530-6p <u>Rate</u> \$400.00	Rating 2.80	:30	NM	1	\$400.00
22 WISN 09/04/12 09/09/12 BIG 12 SPORTS SATURD/ Start Date		0p <u>Rating</u> 5.50	:30	NM	1	\$750.00
23 WISN 09/04/12 09/09/12 Late News 10PM  Start Date End Date Weekdays Spots/Week  Week: 09/03/12 09/09/12 -TWTF 4	10-1030p <u>Rate</u> \$1,800.00	Rating 7.30	:30	ИМ	4	\$7,200.00
24 WISN 09/04/12 09/09/12 Late News 1030PM  Start Date End Date Weekdays Spots/Week  Week: 09/03/12 09/09/12 -TwTF 4	1030p-11p <u>Rate</u> \$1,000.00	Rating 4.30	:30	ММ	4	\$4,000.00
25 WISN 09/04/12 09/09/12 Late News 10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/03/12 09/09/121 1	10p-1030p <u>Rate</u> \$1,500.00	Rating 7.00	:30	NM	1	\$1,500.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Contract Agreement Between:

WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

	947798 /	06300715	
Contract Dates 09/04/12 - 09/09/12	Product AFSCME/TAMMY BALD	Estimate #	

Original Date / Revision Advertiser 09/06/12 / 09/06/12 **AFSCME** 

Spots/

					0	pulsi			
*Line Ch Start Da	ate End Date Description	n	Start/End Ti	ime Da	ays Length V	veek Rat	e Rtn Type	Spots	Amount
Start Date E	End Date Weekdays	Spots/Week	<u>Rate</u>	Rating					
total ratio	2 09/09/12 Late News <u>End Date Weekdays</u> 09/09/121	SU 1030PM Spots/Week 1	1030p-11p <u>Rate</u> \$850.00	Rating 7.30	:30		NM	1	\$850.00
	2 09/09/12 Nightline <u>End Date</u> <u>Weekdays</u> 09/09/12 -TWTF	Spots/Week 4	11p-1130p <u>Rate</u> \$500.00	Rating 2.40	:30	2	NM	4	\$2,000.00
	2 09/09/12 Jimmy Kim <u>End Date</u> <u>Weekdays</u> 09/09/12 -TWTF	mel <u>Spots/Week</u> 4	1130-1230a <u>Rate</u> \$200.00	Rating 1.60	:30		MM	4	\$800.00
	2 09/09/12 Upfront <u>End Date Weekdays</u> 09/09/121	Spots/Week 1	11-1130p <u>Rate</u> \$200.00	Rating 2.40	:30		NM	1	\$200.00
	2 09/09/12 Brothers S <u>End Date Weekdays</u> 09/09/121	sters <u>Spots/Week</u> 1	1130p-1230a <u>Rate</u> \$100.00	Rating 1.70	:30		NM	1	\$100.00
						Totals	281.50	76	\$48,100.00

Time Period # of Spots **Gross Amount** Net Amount 08/27/12 -09/09/12 76 \$48,100.00 \$40,885.00 Totals 76 \$48,100.00 \$40,885.00

Signature:	Date:

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. BILLING AND PAYMENTS

- (a) Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- (b) Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

## 2. TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- (d) Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

#### OMISSION OF BROADCAST

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

#### 4. PREEMPTIONS

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

#### 5. FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

## S. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

## 7. INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

#### 8. CONSEQUENTIAL DAMAGES

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

#### 9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the

face hereof.

(b)	The Station shall exercise normal precautions in handling of property and mall, but assumes no liability for loss or damage to program or commercia
materials and other property furn	ished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts exce	pt after its prior approval.

- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

## CONTRACT

Contract Agreement Between:
Wis
759
Milly
Www.wisn.com

Start Data

WISN 09/04/3

Start Date

WISN 09/6471

Start Dat

Start Dar

10 WISN 09 .4/1

Start Da'

Week: 09/03/12

Week: 09/03/12

Week: 09/03/12

Week: 09/03/12

Week: 09/03/12

11 WI\$N 09

9 WISN 09

8

WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Adelstein/Liston
At ntion: CANDY KYLE
22. West Ontario
Suite 600
Chicago, IL 60610

Weekdays

<u>Weekdays</u>

Weekdays

----1

<u>Weekdays</u>

<u>Weekdays</u>

----2

Sun 9-930A

Su 458-6a

Sun GMA

News Sun 7-9a

----2-

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9/09/12

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2

Spots/Week

2

Spots/Week

1

Spots/Week

Spots/Week

2

Spots/Week

This Week With George Step930-1030am

	Contract / Rev	/ision		Alt Order#	
	947798	/ 2		06300715	
Product	•				
AFSCME/TAMMY BALDW	IN				
Contract Dates	Estimate #				
09/04/12 - 09/09/12	3194				
<u>Advertiser</u>			Ori	ginal Date	/ Revision
AFSCME			0	9/14/12	/ 09/14/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Station	Accou	nt E	xecutive	Sales Office
	WISN	Rob O	orin	ger	HRP - Chicago
	Special Hand	ling			
	Do Not Mail				
	Demographic				
	Households				
					Total Ratings
					270.90
	IDB#	Advert	iser	Code	Product Code
	Agency Ref			Advertiser	Ref

Spots/

:30

:30

:30

:30

:30

NM

NM

NM

NM

NM

1

1

2

1

1

\$150.00

\$250.00

\$700.00

\$250.00

\$650.00

Length Week \*Line Ch Start Date End Date Description Start/End Time Days Rate Rtn Type Spots Amount 09/09/12 WISN 09/04/1. News M-F 5a 5-6A :30 NM 3 \$750.00 Start Date End Date Weekdays Spots/Week Rating Rate Week: 09/03/12 J/09/12 -TWTF--\$250.00 2.80 WISN 09/04/12 09/09/12 News M-F 6a :30 NM \$4,000.00 End Date Weekdays Start Date Spots/Week Rate Rating Week: 09/03/12 09/09/12 -TWTF--\$1,000.00 4.10 WISN 09/04/1 09/09/12 News M-F 430a 430-5a :30 NM \$400.00 Spots/Week Start Date Date Weekdays <u>Rate</u> Rating Week: 09/03/12 163/12 -TWTF--\$100.00 4 1.20 WISN 09/04/1 09/09/12 Sa 458-6a :30 NM 456-6AM \$200.00 Start Date Weekdays Spots/Week Rating id Date Rate Week: 09/03/12 9/09/12 \$200.00 ----1-1 2.10 6-7a WISN 09/04/13 09/09/12 Sat GMA NM :30 \$300.00 d Date Spots/Week Start Date Weekdays Rate Rating Week: 09/03/12 2/12 ----1-1 \$300.00 2.10 WISN 09/5 09/12 News Sat 7-9a 7-9am :30 NM \$700.00

Rate

Rate

Rate

<u>Rate</u>

\$350.00

\$250.00

\$350.00

\$150.00

\$250.00

458-6AM

6-7a

7-9am

9-930A

Rating

Rating

Rating

Rating

Rating

3.50

2.70

1.90

3.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to when to payment in full is remaind by advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is remainded by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on control of the payment to station and the payment to station. Station will not be bound by conditions, printed or otherwise, on control of the payment to station. Station will not be bound by conditions, printed or specified.

Hearst television inc.

and the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it a broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



Contract / Revision	Alt Order #
947798 / 2	06300715

Contract Dates Product Estimate # 09/04/12 - 09/09/12 AFSCME/TAMMY BALD 3194

Original Date / Revision Advertiser 09/14/12 / 09/14/12 **AFSCME** 

*Line Ch Start Cort	End Date Description	Start/End Time Days Leng	Spots/ gth Week Rate Rtn Type	Spots Amount
Start Day Week: 09/03/12	te Weekdays Spots/Week 2 1	<u>Rate</u> <u>Rating</u> \$650.00 2.90		
12 WISN 09 <u>Start Da</u> : 1 Week: 09/03:11	109/12 LIVE WITH KELLY! Linte Weekdays Spots/Week	Rate Rating	:30 NM	4 \$3,000.00
	\$ 12 -TWTF 4	\$750.00 4.30 10-11am	:30 NM	4 \$3,000.00
Start Dark Week: 09/03	Weekdays Spots/Week -TW:F 4	<u>Rate</u> <u>Rating</u> \$750.00 3.60		
14 WISN 09 (4) Start Det Week: 09/05/17	9/12 11A-12N LTC 9/07 <u>9</u> <u>Weekdays</u> <u>Spots/Week</u> 9/ 2 -TWTF 4	11-12pm <u>Rate</u> <u>Rating</u> \$150.00 1.90	:30 NM	4 \$600.00
15 WISN 4/1. <u>Start</u> 1 1  Week: 09/03/	9/12 THE CHEW  - Weekdays Spots/Week -TWIF 4	12P-1P Rate Rating \$350.00 2.00	:30 NM	4 \$1,400.00
16 WISN Str. Week: 09, 11.	/12 (1/p <u>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</u>	3-4p <u>Rate</u> <u>Rating</u> \$500.00 3.40	:30 NM	4 \$2,000.00
17 WIS: '/'	9/12 DR.OL	4P-5P	:30 NM	4 \$2,000.00
Start Week: 09	<u>Werkdays</u> <u>Spots/Week</u>	<u>Rate</u> <u>Rating</u> \$500.00 3.80		
18 WIS: :/1 <u>St</u> od : Week: 09	9/12 i. ws M-F 5p e <u>Wer days</u> <u>Spots/Week</u> - Tu i i - 1	5-530pm <u>Rate</u> <u>Rating</u> \$800.00 6.40	:30 NM	4 \$3,200.00
19 WIS <u>St</u> Week: 09	/12	6-630pm <u>Rate</u> <u>Rating</u> \$1,500.00 7.40	:30 NM	4 \$6,000.00
N 20 WIS Start Week; 09	112	6-630pm	:30 NM	0 \$0.00
Spot C 11		Start/End Time Weekdays	<u>Length</u> <u>Rate</u> <u>Rtq Type</u> :30	
S: 2 N	18/12   1993 12 SPORTS SATURDA	4\630-7p, 6-630pSa	:30 \$ <del>750.00</del> 5.10 NM	
21 WIS <u>State</u> Week: 05		530-6p <u>Rate</u> <u>Rating</u> \$400.00 2.80	:30 NM	1 \$400.00
N 22 WIS <u>St</u> Week: 09	19/12 1 2 SPORTS SATURDA S Spots/Week	N630-7p, 6-630p <u>Rate Rating</u> \$750.00 5.50	:30 NM	0 \$0.00
Spot C: 1 V: Ci	n9/12 SPORTS SATURD		<u>Length</u> <u>Rate</u> <u>Rtg</u> <u>Type</u> :30	
23 WIS S	19/12 ws 10PM 19 1/10 Spots/Week 2 - 7 4	10-1030p <u>Rate</u> <u>Rating</u> \$1,800.00 7.30	:30 NM	4 \$7,200.00
24 WIST Standard Week: 05	#12	1030p-11p <u>Rate</u> <u>Rating</u> \$1,000.00 4.30	:30 NM	4 \$4,000.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

cocy and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until sear to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise Notwithstanding with ed a ç e payment in otherwise, on νE Pave s, r

specified.

Evertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity. Hearst televis ate ir , hado and warrants



MSN TV 69 M. 19th Street Milwaukee, WI **53233** /4**14**)34**2-**8812

	947798 / 2	06300715
Contract Dates	Product	Estimate #
9/04/12 - 09/09/12	AFSCME/TAMMY BALI	73194

Advertiser	Original Date / Revision	
AFSCME	09/14/12 / 09/14/12	

*Line Ch : · ·	<ul> <li>€ Fird Date: Description</li> </ul>	Start/End Time Days	Spots/ Length Week Rate Rtn T	Type Spots Amount
<u>S</u> 1	ekd Spots/Week	Rate Rating		
25 WI Week: 65	09/12 Late News 10pm  ate <u>V/eekdays</u> <u>Spots/Week</u> 21 1	10p-1030p <u>Rate</u> <u>Rating</u> \$1,500.00 7.00	:30	NM 1 \$1,500.00
26 WISH 5 St + J Week: 03/C	Explain Seekdays Spots/Week	1030p-11p <u>Rate</u> <u>Rating</u> \$850.00 7.30	:30	NM 1 \$850.00
27 WIS: 0	10.11. lightlin 2012 11 1	11p-1130p <u>Rate</u> <u>Rating</u> \$500.00 2.40	:30	NM 4 \$2,000.00
28 V. S	09/12 Jim y Kimmel  13 11/eeko s <u>Spots/Week</u> 4		:30	NM 4 \$800.00
29 Wi	09/1.1 1; 1	11-1130p <u>Rate</u> <u>Rating</u> \$200.00 2.40	:30	NM 1 \$200.00
30 WISA C	3/12 Sisters  12 y SpotsWeek 1	1130p-1230a <u>Rate</u> <u>Ratinq</u> \$100.00 1.70	:30	NM 1 \$100.00
	a contract of the contract of		Totals 270.90	74 \$46,600.00

Time Period	on Srata	`⇔ss Amount	Net Amount
<b>08/27/</b> 12 )9	A STATE OF THE STA	10 000.00	\$39,610.00
Totals		146,100.00	\$39,610.00

Signature:	Da	ate:	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whether the rendered, advertiser, adverty and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in fall and the payment to station. Payment it is a second or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, or a remaining to what is a second or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, or a remaining to what is a service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise.

Hearst televisation of the discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

# TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the first an accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

#### 1. PILLING AND PAYMENTS

Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station there is at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.

Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself at as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and severally liable for all particles of the Advertiser are and shall be jointly and s

### 2. TOOMINATION

Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face is given by Age to minimate this contract, it shall pay Station of the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided to the face hereof.

Station may the profice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billion to a station of Agency and the Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due archives a gency is only that the payment on billion to a gency only that the station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately a to pay for telecasts completed hereunder prior to cancellation by Station.

Agency may, upon notine to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay to crede damages a schedule to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through the contract

Neither party short are any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and

## Paragraph 7.

#### TEMON OF BROADCANT

a tof God foregr A Ses. artic emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where stions Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain and the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be necessary to to compliment th political cann ir broadcast be Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material al not combined shall be made at ...... a satisfactory substituc part, but not all, of a : Jed broads intils omitted padcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing statement to show on a beneat of is which it would have earned hereunder if the broadcast had been made in its entirety.

## 4. · APTIONS

Stations of the Station of the Stati

## 5. CONTENTIOCHASES

Notwithst consists of Parameter and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible in a single buy or at a fixed (i.e., not a single buy or at a fixed (i.e., not a preemptible in a single buy or at a fixed (i.e., not a sin

All contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at dals not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Fig. 1998. The station is then existing program and operating policies and quality standards, and (iii) are stored by Fig. 1999.

has the region of the reunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the region of the reunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the region of the reunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the region of t

## 7. POIDATION

reasonable some first term and hold harmless Station from and against all claims, demands, debts, obligations or charges (including for result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf a request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmle to we have the first term and against all claims, demands, debts, obligations or charges (including for result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf sequest for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including for result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf sequest for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including for result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf sequesters.

#### 8. HEN\*\*\*\*, 1. 7.

Adended to the label of the second to the damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 2, or

#### face hereof

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- normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercial ation with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
- for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment hable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof res insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station ly to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that on (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current inquent under this or any other advertising agreement(s) between Station and Agency be failing to make payment on the is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so preach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall ectly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be
  - s contract except to another agency which succeeds to its business of representing Advertiser and provided such other upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on adcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on

entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance ations Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is ovision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid in the face hereof, and shall be deemed given on the date of dispatch.

relating to political advertising, Agencies and Advertisers are encouraged to request a tipolitical advertising disclosure statement.]